



National Hospice
Foundation

*Committed to compassionate
care at the end of life*



2009 Annual Report

From Our Leaders

Although hospice is now an established part of the U.S. healthcare system, we must never forget that it started as the dream of a few pioneers. Those visionary men and women looked at how people were dying—alone, without information, often in pain, in hospitals—and saw that there could be another way.

Since the early 1970s, hospice volunteers and professionals have been providing compassionate care at the bedside of our mothers, fathers, grandparents, children, and friends. They have simultaneously worked to build an entire health care sector from scratch. It's simply astounding, when you think about it.

The National Hospice Foundation is proud to be part of this work. With your generous contributions, NHF provides support for the many programs of the National Hospice and Palliative Care Organization. As the largest association for hospice and palliative care programs throughout the United States, NHPCO is integrally involved in quality and research initiatives, extensive provider education activities, and significant outreach to families and caregivers. In addition,

through the FHSSA Impact Fund, NHF raises money to support FHSSA's efforts to bring compassionate care in sub-Saharan Africa to those who need it the most.

Every person and organization thanked in this report knows exactly how much better end-of-life care is in the 21st century, due to hospice. We hope you enjoy reading about our achievements in 2009. Each of us is personally grateful for every one of your gifts. Thank you!



Brickson Diamond
Chair, Board of Trustees



J. Donald Schumacher, PsyD
President and CEO



Pamala L. Bouchard
Executive Director

Glimpses: End-of-Life Care Before Hospice

No Chance to Say Goodbye

“When I was 19, Jim, my best friend, was diagnosed with leukemia. His parents and physician made the decision not to tell him the nature of his illness, nor its seriousness.

The day before he died, I went to the hospital to visit. The look on his face spoke volumes: “Something is not right. I don’t know what it is....I feel bad... but people are saying I’m going to be OK...” He died without a chance to talk about what was going on in the dying process.

The whole reason I got involved in hospice is that I recognized there had to be a better way of dealing with pain and symptom management—but also with the emotional isolation that comes along with not having the chance to say goodbye.”

-J. Donald Schumacher, PsyD
President and CEO
NHF

Compare and Contrast: U.S. and England in the 1970s

“In 1970, I became a trustee of Riverside Hospital, in New Jersey. They put me on the Patient Care Committee and that was when I saw how dying patients were really being cared for.

I saw one man who was in terrible pain, and I asked the nurse, “Can’t you do something for this guy? He’s in pain; he’s being abusive to his wife.” And she said, “I’m so busy, I’m trying to take care of patients who are going to live.” That really caught my attention.

Later, I talked about it with a colleague who was chair of another hospital. He told me, ‘You take a lot of business trips to London, don’t you? You should go visit Cicely Saunders at [at St. Christopher’s, the world’s first hospice.]

So I did. One day there, I saw a hospice patient who had to be in her eighties, celebrating her birthday—big party, cake, candles, the whole bit. I said to Cicely, ‘So, how long does she have left?’ Cicely said, ‘Oh, about a week.’ I thought, wow, what a difference between what this was and what I saw at Riverside.

When I got back home, I convinced the board at Riverside to start a hospice. It turned out to be the first freestanding hospice in the U.S.”

-Zachary P. Morfogen
Founding Chairman Emeritus
NHF



Physicians Were in Charge: Little Opportunity for Patient’s Self-Direction

“What brought me to hospice is pretty simple: my awareness and appreciation of the fact that care at the end of life could be much improved. I’m a nurse by training. I saw a lot of people dying at home, dying alone. They were dying under the control and direction of physicians—as opposed to having more opportunity for self-direction and a collaborative approach to that very important final phase of life.”

-Mary Taverna
Board Member
Alliance for Care at the End of Life

Zachary Morfogen was deeply involved in the founding of both NHPCO and NHF. In 2009, he was instrumental in “The Art of Caring” photography exhibit that opened on May 16, at the New Orleans Museum of Art. Initial funding for the project was provided by NHF’s Board of Governors.

Pediatric Care

NHF Funded Important Milestones in the Development of Pediatric Care

Donors Helped Meet the Needs of Very Sick Children and Their Families

No one wants to think that infants, children, and teens ever need hospice and palliative care. However, sometimes they do.

At those times, it is essential that hospices be able to provide the best physical, emotional, and spiritual care possible to those patients and their families.

In 2009, NHPCO produced materials that are essential first steps in ensuring that children throughout the country have access to quality end-of-life care. This work was funded by donations to NHF from the Mary and Emanuel Rosenfeld Foundation and Brickson Diamond.

- ***Pediatric Standards of Palliative and Hospice Care***—The Standards, along with an organizational self-assessment, are now available online for hospices to use to determine their readiness to care for children. These Standards are currently under review at the American Academy of Pediatrics to be listed as an endorsed resource for their 60,000 pediatrician members.
- ***NHPCO Facts and Figures: Pediatric Palliative and Hospice Care in America***—a valuable resource for policy makers, researchers, and others working to improve care for dying children.
- ***The Pediatric Palliative Care Online Training Series***—provides instant access to educational resources for pediatric care providers around the world. The series offers 10 online educational modules written by leading pediatric palliative/hospice care experts.

“It is essential that hospices be able to provide the best physical, emotional and spiritual care possible...”



Right: Children grieve differently than adults. Hospices provide bereavement services to families and many host special camps for children. Opposite: Most hospice services are given in patients' homes, providing comfort and familiarity.



Key NHPCO Programs

NHF Donors Fueled Key NHPCO Programs with \$275,000

Despite the Most Difficult Fundraising Environment in Generations, NHF Donors Proved Loyal and Generous

In 2009, NHF supported NHPCO with \$275,000. This more than quarter-million dollar sum represents gifts from donors in the form of annual fund gifts, memorial contributions, proceeds from the Gala, and other non-designated donations to NHF.

These projects are all crucial to NHPCO's mission today—and would not be as robust without the generosity of NHF donors.

In 2009, NHPCO accomplished the following:

- Reached hundreds of thousands of families and caregivers through the resources of Caring Connections, including the comprehensive website (www.caringinfo.org), the telephone *HelpLine*, and educational materials.
- Provided cutting-edge education to hospice professionals through the development of new online courses.
- Helped build nationwide awareness of hospice through the creation and dissemination of out-reach campaign materials.
- Improved the quality of hospice care through analysis of performance measurement data supplied by NHPCO members.

National Hospice and Palliative Care Organization



Run to Remember®



National Hospice
Foundation

RUN TO REMEMBER®

NHF's Signature Athletic Fundraising Program: Run to Remember®

In 2009, More People Than Ever Ran or Walked Races in Memory of Their Loved Ones

The effort poured forth to expand Run to Remember paid off this year. NHF had 66% more participants than in 2008. And despite the gloomy economy, these dedicated runners and walkers raised \$107,316 with gifts from 1,547 individuals. More than \$40,000 was distributed to local hospice programs, each chosen by a participant.

Additional accomplishments for this year included:

- Allowing participants to select races of any length, not just marathons and half-marathons. This significantly expanded the program's appeal.
- Launching a comprehensive hospice outreach campaign to engage hospice staff in recruiting teams. This is a much more effective form of outreach than trying to reach athletes one-by-one from the national level.
- Expanding the line of RTR merchandise, with new products sporting the new logo. To shop, visit www.nhpc.org/RTRproducts
- Producing two new brochures, one designed to recruit individual runners/walkers and one targeting hospices.



*Run to Remember participants often find the experience of achievement to be euphoric.
Below: Stuart Lazarus greets visitors at the 2009 Marine Corps Marathon Expo.
Opposite: People of all abilities can participate successfully in Run to Remember.*



Stuart Lazarus began Run to Remember in 2002 as a way to honor the memory of his mother, Frances Lazarus, and it continues to promote the cause of hospice care.

“When Mom entered hospice care in 1982, there was only one program in Columbus, Ohio and it was small. So, as she was in most things, Mom was a trailblazer, trying something relatively new but which held great promise both for her and our community.

Her pioneering spirit resulted in her spending the final months of her life surrounded by family and friends. Hospice care meant that she lived her life, at its end, her way, on her terms, and that she was comfortable in her home surrounded by her children, her husband, and her mother.

Today, thanks to the founding hospice pioneers and people like Mom who chose hospice care, there are over a dozen hospice programs in our greater metropolitan area, serving hundreds more

people on a daily basis than when Mom helped clear the way.”

Thank You to the 2009 Run to Remember® Alumni

These individuals pushed themselves physically to train and compete in their event, while also challenging themselves to raise money from family and friends. We are deeply grateful for their extraordinary efforts.

Scott Allomong
Christina Bender
Anthony Barnes
Megan Bhatt
Traci Bittner
Amie Bjorklund
Eleanor Blayney
Mike Brennan
Darrin Bright
Mike Brown
Pam Brown
Brielle Buckley
Robert Burkett
Maria Calderon

Diane Christopher
Tracy Clark
Darryl Cloud
Melissa Coenen
Karri Combs
Ashley Cross
Suzy Curran
Carol Cutler
Holly DeJong
Vincent DePaoli
Erin Dykes
Scott Edmiston
Michelle Elliott
Jane Flanagan

Karly Ford
Travis Fraley
Joseph Gilvary
Elizabeth Gorski
Ricky Gray
Ellen Green
Dick Guttman
Crystal Hadnott
Linda Hanson
Marcia Hartman
Melinda Henderson
Meg Herman
Emily Hess
Lynette Holm

Michael Horn
Jimmy James
Vicki Jessop
Jana Kelly
Laura Kelly
Susan Kimberly
IV Kimberly
Debbie Kissinger
Gail Lage
Jonna LaToure
Stuart Lazarus
Jim Luder
Jonathan Marcum
Jeannee Parker Martin

Marc Matyas
John McClellan
Tammy Miller
Brandon Nieves
Alexandra Palay-Harned
Rachel Pierce
Cathern Pitchford
Cynthia Rearden
Lou Roberts
Michelle Sanders
Cathi Sapp
Jenny Sharp
Shannon Slater
Joy Smith

Neil Snyder
Bob Soergel
David Stanfield
Carrie Sutton
Walter Swenson
Cindy Swoyer
Ryan Tisch
Elizabeth Ubelhor
Thomas Upshaw
Tray Wade
Tony Webster
Ronald Whisnant
Donna Wiedeberg
Christine Ziegler
Marlen Zuniga-Dool



FHSSA Impact Fund

Through NHF's FHSSA Impact Fund, Donors Support Compassionate Care in Africa

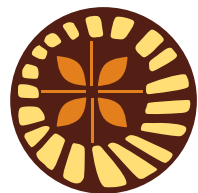
More than \$150,000 was Raised to Support FHSSA's Work Connecting Partners in the U.S. and Africa.

NHF's FHSSA Impact Fund provides donors with a way to support the work of FHSSA, an affiliate organization of NHPCO. In 2009, fundraising efforts raised more than \$150,000 for this fund. These dollars were used to support FHSSA's mission of building partnerships to enhance compassionate care in Africa.

Additional achievements include:

- Launching the IMPACT of 10 Campaign to celebrate FHSSA's 10th anniversary which raised more than \$34,000.
- Raising \$67,000 at a 10-year anniversary celebration in Denver, CO.
- Establishing the first FHSSA board matching program. The board committed to match dollar-for-dollar all gifts to the IMPACT Campaign up to \$50,000 (received before April 30, 2010).

“FHSSA supports compassionate care where the need is great, and the resources are few.”



FHSSA

With the help of trained volunteers, palliative care is provided in rural areas. Orphaned children also receive services.



It's About How You Live—At Work

Grant-Funded Project Encouraged Workplace Practices to Help Caregivers Handle Work-Life Responsibilities

Promotional materials, online courses, and resources for employees are all available to support employee caregivers, those living with an illness, or people coping with grief.

Using funds from a \$230,361 grant made to NHF by the Jacob and Valeria Langeloth Foundation, NHPCO's Caring Connections program reached almost 600 organizations through national outreach and mentored 34 hospice providers to reach out to employers in their community.

The 18-month long project began January 1, 2009 and built effectively upon the "It's About How You LIVE—At Work" resources previously developed by NHPCO's Caring Connections program. These materials were specifically designed to increase awareness about the needs of caregiving employees. The definition of a "caregiving employee" is someone who struggles with work-life balance while taking care of their ill, elderly, or frail family members—or who is grieving a loss.

Employer Outreach

Caring Connections staff worked directly with employers, helping them

- Learn more about the impact of end-of-life issues in their workplace;
- Increase support for employees who are family caregivers;
- Provide training for supervisors, resources for employees, and examples of low-cost programs; and
- Evaluate and enhance current policies and work-life programs.

“A ‘caregiving employee’ is someone who struggles with work-life balance while taking care of ill, elderly, or frail family members.”

Caring Connections staff connected with almost 600 employers through conference exhibits at the Society for Human Resources, Employee Assistance Professionals Association, Employee Assistance Society of North America, World at Work, and the American Society on Aging.

Hospice Outreach

Caring Connections also worked with 34 hospice programs that were selected as workplace partners from more than 100 applications. These programs assumed responsibility for reaching out and educating employers in their community about end-of-life issues using the "LIVE—At Work" materials and resources.

All workplace partners received a free online training course and "LIVE—At Work" resources to plan and implement their outreach activities. Each partner received assistance in successfully reaching out to local employers with education and technical assistance about helping caregiving employees. The monthly networking calls, in which ideas were shared, proved to be extremely useful. These calls generated many insights which Caring Connections will share with all NHPCO members in 2010.

Colin Skinner

Colin Skinner Undertook an Epic Journey

To Raise Awareness for Hospice, He Walked from New York City to Devil's Lake, North Dakota

Starting in mid-August, Colin Skinner reprised the first half of his 1988 trek across the United States and a small part of Canada. He walked every step of the way from New York City to Devil's Lake, North Dakota, with a dark blue "Walking for Hospice" placard on his back.

He visited dozens of hospices along the way. He met with clients, volunteers, and staff, sharing stories from his 1988 journey. He also asked many ques-

tions, curious to learn about how hospice had grown and changed in the 21 years since he last walked on behalf of hospice from New York to California.

The blog he wrote for NHF was a major success, attracting thousands of individual visitors. It can be read at www.nationalhospicefoundation.org/colin. Colin's effort also garnered a great deal of local press in New York, New Jersey, Pennsylvania, Ontario (Canada), Michigan, Wisconsin, Minnesota, and North Dakota.

His journey ended in mid-December, when he returned home to Great Britain to celebrate the holidays with his family. He hopes to return to the U.S. to complete his walk from North Dakota to San Francisco. If he does so, he will surely be blogging for NHF again.



Colin Skinner's journey started with high temperatures and humidity in New York and ended in frigid weather in North Dakota.



In Colin's Own Words...

Changes Afoot in Hospice 1988 to 2009



“In 1988 I visited 70 hospices, as I walked from New York to San Francisco. In 2009, I visited many of the same hospice groups, as I walked once again. What struck me was the sheer growth that had taken place in the hospice movement. In 1988 I had visited Niagara Hospice, just as it was getting ready to open. In 2009 I gave a talk to around 40 staff at Niagara Hospice, visited the hospice house there, and heard of how they now took care of hundreds of patients.

In Buffalo, I had visited a small office and an eight-bed facility. The hospice daily census, in 1988, had been 30 patients. In 2009, that census had risen to 600 patients. There were now three hospice inpatient units, a hospice campus, and a separate program to help children. Seeing all the new buildings and the busy staff was impressive.

In 1988, there was usually only a single hospice in each area I walked through. In 2009, this wasn't the case. In some areas there could be 15 hospices, struggling to compete for patients, volunteers, and sources of funding.

In 1988 many of the hospices were new, with a feeling of optimism that they were meeting a vital need within the community. In 2009 the question was: 'How could hospice be improved?'

A major theme that came up was that people did not turn to hospice soon enough. The issue here was that people did not want to admit that it was time to turn to hospice. There were also problems with obtaining referrals from doctors, who were so busy that they did not have time to have meaningful conversations with patients. In areas that had nurse practitioners who had more time to talk about what was best for people, there were more referrals to hospice and the referrals often came much sooner.

The take-home message that I got from the journey in 2009 was that hospice care had really grown, but that there was still much more that could be done.”

Annual Gala

NHF's Fifth Annual Gala Raised Close to \$500,000

The 2009 Gala, "Bricks and Diamonds," Drew More than 600 Guests for a Sparkling Night of Inspiration and Celebration.

The 2009 Gala, Bricks and Diamonds, was a tremendous success, boasting more than 600 attendees, the largest silent auction in NHF history, and the first jewelry raffle. Thanks to generous sponsorships and guests, a grand total of almost \$500,000 was raised to support the work of NHF and the initiatives of NHPCO.

What started as a play on words about the name of NHF board chair Brickson Diamond became the theme of the gala. Both bricks and diamonds represent strength and permanence, ideal symbols of NHF's commitment to compassionate care at the end of life.

Chris Matthews, host of MSNBC's *Hardball with Chris Matthews* and *The Chris Matthews Show* on NBC provided just the right mix of distinction and humor as emcee.

2009 Awards

As always, a highlight of the evening was the awards presentation.

- Congressman Chris Van Hollen accepted NHF's **Public Policy Award** for his role in leading the charge to protect hospice care. Three other Members of Congress were also honored: Senator Tom Harkin, Senator Arlen Specter, and former Congressman Jim Ramstad.
- **The Humanitarian Leadership Award** was presented to Philadelphia Phillies pitcher Jamie Moyer and his wife Karen. The couple founded The Moyer Foundation in 2000 to help children in distress, and in 2002, started Camp Erin, a national network of bereavement camps for children and teens.
- Exactly five months prior to his death in September, Forrest Church, Minister of Public Theology at All Souls (New York City), received the **Buchwald Spirit Award for Public Awareness** for his book, *Love & Death*, which candidly shared his own end-of-life journey.
- **The Founders Award**, sponsored by NHPCO, was bestowed upon Esther Colliflower, who, as a co-founder of VITAS, played a critical role in the evolution of hospice care across the country.



Right: Congressman Chris Van Hollen accepted NHF's Public Policy Award; Below: Forrest Church and Chris Matthews; Bottom, left to right: Esther Colliflower; ballroom at the Omni Shoreham; Philadelphia Phillies pitcher Jamie Moyer with his wife Karen and their children.



Other Achievements

Memorial Donations from Evercare Hospice & Palliative Care Continue to Support NHF

In 2007, Evercare Hospice & Palliative Care partnered with NHF to harness local memorial donations to make a national impact. Since Evercare Hospice is incorporated as a for-profit entity, any gifts given to it are not tax-deductible to the donor. Therefore, in order to maintain the donor's intent in making a gift toward hospice, Evercare Hospice partnered with NHF. More than \$122,000 in donations have been received by NHF since the inception of the partnership through 2009 in memory of individuals served by Evercare Hospice & Palliative Care.

An Added Gift This Year

The grateful daughter of a patient served by the Evercare Hospice in Sterling, VA, Sung Hee Kim, donated the services of her graphic design company, SAGETOPIA, to design a charitable gift planning brochure for NHF.



NHF Started a Comprehensive Charitable Gift Planning Program

Now, NHF supporters have a range of opportunities to make long-term plans to support hospice.

Specific accomplishments included:

- Creating The Legacy Society, for people who list NHF or the FHSSA Impact Fund in their wills or other estate plans. The Society started mid-year with 12 members who had previously listed NHF as a beneficiary and gained 18 more members by year's end.
- Launching the Charitable Gift Annuity (CGA) program and gratefully received the first gift of \$25,000. In addition, NHF is offering a partnering program with non-profit hospices which would allow them to offer CGAs to donors. This is a significant fundraising tool for smaller non-profit programs that cannot afford the risk of this kind of investment.
- Adding an entire section of the website focused on charitable gift planning for both NHF and the FHSSA Impact Fund.
(www.nationalhospicefoundation.org/planning)

The Final M. Catherine Ray Award Was Given to Hospice of the Comforter

2009 marked the 10th anniversary and the final year that NHF, in concert with NHPCO's National Council of Hospice and Palliative Care Professionals (NCHPP), gave the M. Catherine Ray Award. This award, given to a program or initiative that creatively utilized volunteers, was funded by the M. Catharine Ray Fund, which was established in 1999 in memory of a dedicated hospice volunteer and educator who promoted hospice volunteerism.

Below: NHF President & CEO Don Schumacher with representatives of the M. Catherine Ray Award-winning IPU Volunteer Comforter Program at Hospice of the Comforter in Altamonte Springs, FL.



The Legacy Society

(Recognizing individuals who provide support for the NHF or the FHSSA Impact Fund through charitable gift planning as of December 31, 2009)

Samira Kanaan Beckwith
 Robert L. Benn *
 Eleanor K.H. Blayney
 Frances J. Callahan *
 Katherine M. Canaday *
 Virginia Glidden *
 Leland H. Hunter *
 Margaret G. Hunter *
 Ambassador* & Mrs. Henry L. Kimelman
 Alexander Kurthy *
 Mary J. Labyak
 Jeannee & Mike Martin
 Susan A. Messina
 Marie Anna Meyer *
 Galen W. Miller & Bob W. Ward
 Marilyn & Zachary Morfogen
 Harold Richard Nelson *
 John W. Nicholls *
 Connie Osmundson *
 Mildred Rueda *
 Kathleen B. Schulze *
 Arline W. Sheehan *
 Bev Sloan
 Ronald L. Whisnant
 Steven Wood *
 John H. Young *

*deceased

Grants

\$29,000
 Funding Exchange

\$10,000

Pharmaceutical Research & Manufacturers of America (PhRMA)

\$8,000

American Jewish World Service

The President's & Global Ambassador Societies

(Recognizing donors to NHF or the FHSSA Impact Fund whose annual giving totals \$1,000 or more)

Visionaries/Philanthropists (\$10,000+)

Alive Hospice, Inc.
 Eleanor Blayney
 Capital Hospice
 The Center for Hospice & Palliative Care
 Hope Hospice & Community Services, Inc.
 Hospice of Palm Beach County, Inc.
 HPC Healthcare
 Margaret G. Hunter*
 Leland H. Hunter*

Jingo Foundation
 Sara Jo Kobacker
 Alexander Kurthy*
 David & Sandra Lee
 Mariann MacDonald
 Mary & Emanuel Rosenfeld Foundation
 Nordlys Foundation
 Suncoast Hospice
 Christine Swann

Leaders/Diplomats

(\$5,000 - \$9,999)

Anonymous
 The Denver Hospice GENTIVA
 Hospice of the Western Reserve, Inc.
 Carl Lashua
 Elizabeth M. Ross
 Mildred Rueda*
 David Solomon
 Suncoast Solutions
 Jennifer & Micheal Tuite

Partners/Champions

(\$2,500 - \$4,999)

Carolyn Follin
 Foundation for the Carolinas
 Ann Rowley

Caregivers/Sponsors

(\$1,000 - \$2,499)

Adam J. Weissman Foundation
 Matthew Amezaga

Anonymous
 Belvoir Woods Protestant Mission Society
 Boomer Esiason Foundation
 Glenn Brewer
 Bristol-Myers Squibb Company
 Katherine M. Canaday*
 Center for Hospice & Palliative Care, Inc.
 Colley Asset Management, Inc.
 Alan Cuneo-Kesselhaut
 Cathy Daly / IBM Matching Gifts Program
 Jeff Daniels
 Brickson Diamond
 Robert Dowdell
 Terry Duncombe
 Jim Ferguson
 Foundations for Peace
 Friedlander Family Fund
 Barbara L. Glaser
 Gorski Foundation
 Lynn Hanna
 Lois Harwin
 Herbert Fried Foundation
 Merle & Audrey Hilliard
 HomeCare Homebase, LLC
 Hospice of Lancaster County
 Hospice of the North Shore
 HospiceCare of Boulder & Broomfield Counties-
 The Joan B. & Richard L. Barovick Family Foundation

Catherine G. Kobacker
 Frances Marcus
 Jeannee Parker Martin
 Mary D. Fisher Fund
 Community Foundation for Palm Beach & Martin Counties
 Rebecca McDonald
 Sally Miller
 Robert Miller
 Galen Miller & Bob Ward
 Zachary P. Morfogen
 Harold R. Nelson*
 Oakbrook Solutions, Inc.
 Osprey Healthcare Consulting
 James O'Connor
 Ann Page Palmer
 L. Roy Papp
 Richard Payne
 Kim Powell
 Clayton Reynolds
 J. Donald Schumacher
 Shamrock-N-Roll, Inc.
 SunTrust Foundation
 Bruce Thurston
 William & Melinda vanden Heuvel
 The William D. Rhodes Foundation
 Ann & Raymond Vickery
 Virginia Glidden
 1999 Charitable Lead Annuity Trust
 Bob Watson
 Anthony Welters
 Emil Zuberbueller

Advocates

(\$500 - \$999)

Adams Management Services Corporation
 Geoffrey Anderson
 Anonymous (4)
 Arbor Hospice
 John Balint
 Elizabeth Banker
 Marget Barnett
 George Bennett
 Amie Bjorklund
 Pamala & Michael Bouchard
 Steven Bowman
 Gretchen Brown
 Nancy Burns
 Carespring Health Care Management
 Marise Chan
 Diane Christopher
 Elizabeth Clark
 Mary Clark
 Eleanor Clift
 Martha W. Connolly*
 Stephen Connor
 Toni Cutson
 Philip Di Sorbo
 Ed Sloan & Associates
 Sue Fairbanks
 David Gasmire
 Cathy Gibney
 Margaret Gilmour
 Grand Lodge Benevolent, Patriotic Order of Does of the USA
 Monica Hall
 Henshel Foundation

Donors, continued

Katherine Hess
Hospice of the North
Country
Jay Janger
Janet Jones
Amber Jones
Deena Katz
Laura Kelly
John Kirk
Law Offices of
Robert L. Steinberg
Lola LeCraw
Elizabeth Lineberger
Lisa Marie Lyons
Sharad Madison
Susan A. Messina
Suzanne Moore
Mark Murray
Matthew Peterson
Margaret Pettit
Jon Radulovic
Polly Rehnwall
Robert Rupp
Russo Foundation
P.J. Sammarco
Ron Schnur
Raja Sidawi
Heather Slack-Ratiu
Joy Smith
Smith, Thomas
& Smith, Inc.
General Contractors
Carol Spence
Union College
Jeff Williamson

Collaborators

(\$250 - \$499)

Alexis Abramson
Addy, Max & Madaline's
Lemonade Stand
Rowena Allen
Anonymous (3)
Cynthia Batolone
Irwin Been
George Botoman
Ann L. Brandt
Tim & Connie Brennan
Darrin Bright
Martha Burns
Sue Canuteson
James Carswell
Donald Chamberlain
Diana Chambers
Cheevers & Co.
Lizanne Connelly
Robert DeForest
De-Sta-Co
M. Evelyn Dewey
Shana Druckerman
Fran Eaton
Extreme Motors
Beth Fells
Marjorie Fox
Barbara Fox
Gary & Judy Kathol
Charitable Fund
Mary Ann Gill
Dick Guttman
Gail Hackett
Floyd Hays
Health Management
Services, Inc.
Margaret Hennessey
Margaret Herman

Thomas Herman
Shirley Hixson
William Hoeg
Hospice of the
Bluegrass - Lexington
John Jacobson
Ricky Jessop
Jennifer Kennedy
Jonathan Keyserling
John & Wendy Leonard
Jill Levy
Maureen Lilly
Katrina Lucas
Judi Lund Person
Karl Magnussen
John Mastrojohn, III
& Michael Davids
Mark & Kathy Matyac
Devon & Ronya
McFadden
Laurence Merritt
Military & Commercial
Fasteners Corp.
John Miller
Montrose Sales
Michelle Mundy
Audrey Mungal
Bridgett Munn
Tracey Narang
National Association
of Broadcasters
Old Colony Hospice
William Pfaum
Tim Poitevin
Richard Regan
Reinhart Boerner
Van Deuren s.c.
Rivercross Hospice
Shareefah Sabur
Scott Salmirs

Anne Samuels/
BHP Billiton Petro-
leum Matched Giving
Marilyn Saxton
Jenny Sharp
Jack Siewert
Tom Simms
Gracia & John Slater
William R. Smith
Milton Somberg
Mary Taverna
Patricia A. Thomas
Touchstone Consulting
James Underwood
UnitedHealth Group
Employee Giving
Campaign
UnitedHeathCare
Services, Inc.
Vera C. Hendry
Foundation
Vistronix, Inc.
Barry Waxman
Matthew Westcott
Bernie & Ellen Ziegler

Supporters

(\$100 - \$249)

AAA Arizona, Inc.
Albrecht, Viggiano,
Zureck & Co., P.C.
Diego Aldana
Richard Allender
Mildred Anderson
Tom Anderson
Rose Anderson
Anonymous (5)
Catherine Anouar
Arbella Insurance Group
David Arena

Virginia Argenio
Diana Armbrust
Coleman Arnold
Yvette Arsenec-Weir
Phill & Sandy Ashkettle
Janet Ausbrooks
Joyce Bacsick
James Bailey
Harry Bailey
Chris Baker
Mary Lee Baldwin
Celia Baldwin
The Bank At Broadmoor
Dylan Baquet
Gilbert Barnett
Carol Barnett
Paula Barney
Edward Barr
John Barranco
Alan Barter
Mike Bauer
Elizabeth Bawany
Marvin Beach
Deborah Becker
Louisa Beckett
Samira Beckwith
John Beley
Joanne Bell
David BeMiller
Philip Benz
Astrid Berkson
Eileen Bernard
Jim Bertch
Better Benz Trading Inc.
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Hospice nurses visit patients in their homes.



NHF Financial Statements—Year Ended December 31, 2009 (unaudited)

Assets

Cash and cash equivalents	709,415
Investments	1,225,260
Accounts receivable, net	621,599
Grants receivable	738,225
Prepaid expenses & other assets	45,562
Property and equipment, net	16,000
Total Assets	\$3,356,061

Liabilities & Net Assets

Liabilities

Accounts payable and accrued expenses	342,170
Deferred revenue	437,040
Total Liabilities	\$779,210

Net Assets

Unrestricted	366,920
Temporarily restricted	2,116,606
Restricted	493,325
Total Net Assets	2,576,851
Total Liabilities & Net Assets	\$3,356,061

Statement of Activities 2009

Revenue

Grants and contributions	944,386
Conferences and symposia	476,752
Publications and products	3,598
In-kind donations	152,624
Investment income	198,316
Other income	26,391
Total Revenue and Support	\$1,802,067

Expenses

Program Services:	
Financial resources & fundraising	1,475,541
Supporting Services:	
Administrative and general	51,762
Fundraising	162,025
Total Supporting Services	\$213,787
Total Expenses	\$1,689,328

Change in net assets from operations	112,739
Write-off of uncollectable pledges*	(430,000)
Change in net assets	\$(317,261)

Net Assets

Beginning of Year	\$2,894,112
End of Year	\$2,576,851

Cost to raise a dollar	\$0.14
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* Two multi-year pledges were deemed uncollectable due to the unforeseen economic downturn in 2008/09. This is an extraordinary occurrence and considered an infrequent adjustment to the financial statements.

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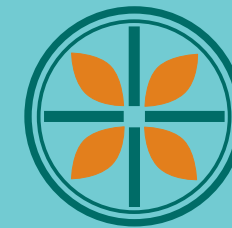
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